

## The Industry Leader in Rapid Identification and Tracking Solutions







SISCO is a pioneering security solutions provider in the specialty area of Identity Management (IM). The Company provides technically advanced products that rapidly identify, credential, and track employees, students, vendors, visitors, and/or the general public into and out of buildings, facilities, vessels, special events, and literally any place where access is restricted.



SISCO is the world's largest provider of IM systems to the maritime industry. Recognizing that each customer sector (e.g., government, hospitals, schools, seaports, etc.) has unique security and operational requirements, SISCO's patented credentialing systems have been engineered to permit easy customization to a particular customer's special requirements.

SISCO's expert engineering team can rapidly and cost effectively customize our commercial off the shelf systems to meet any client's unique needs. And unlike some competitors, SISCO can provide tailored solutions quickly, inexpensively, with minimal business interruption, and with a rapid return on investment.





## **BACKGROUND**

Numerous US and international security regulations were enacted following the terror attacks of 9/11. SISCO is well known for providing products that meet or exceed IM operational and compliance requirements, to include:

- The maritime SOLAS & APIS rules that require cruise lines to screen and identify passengers and crew;
- Mospital compliance with JCAHO, which requires screening and credentialing of visitors;
- School districts facing compliance with the many currently enacted national sex offender acts which require measures to protect against sexual offenders through visitor controls and background checks; and,

Border protection and immigration credentialing rules under the Patriot Act, as enforced by the Department of Homeland Security. But cost-effective regulatory compliance is not the only reason for SISCO's success. Our products also make good business sense as they will reduce both criminal and terrorist threats; minimize risk exposure; limit tort liability; and quite simply, protect human lives.

Our close industry working relationships, coupled with specialized knowledge and in-house engineering departments, provide SISCO with an industry-unique capability to successfully incorporate our patented technologies into any IM or access control environment, even those with extreme or sensitive security requirements.

## PRODUCT LINE

A-PASS®, our ground-breaking and now ubiquitous credentialing and access control maritime product, has processed over 250 million passengers and crew since being adopted by our first cruise line customer – Princess Cruises – in 1996. Lauded by the US Coast Guard and Department of Homeland Security, virtually every modern cruise ship in the world has the A-PASS® system installed.





FAST-PASS®, our premier generic credentialing and access control product, is readily customizable, and is processing hundreds of thousands of people daily in government facilities, hospitals, schools, commercial buildings, corrections, law enforcement offices, and numerous commercial and government sectors since its introduction in New York City in November of 2000.

## INDUSTRY POSITION

SISCO has achieved significant acclaim and position in the security industry and has successfully mastered strategic relationships with many industry leaders; for example, due to its patented border immigration credentialing and tracking system (a customized variant of FAST-PASS®), SISCO was selected as the SMALL BUSINESS PARTNER for Accenture®, and was credited as playing a key role in their winning a multibillion dollar contract for border protection in the US-VISIT program.

In a very prestigious and nationally recognized contract award, FAST-PASS® was selected by the New York City Police Department to serve as its only Identity Management (IM) and Visitor access control system at its headquarters building. The US General Services Administration (GSA) also awarded SISCO a blanket Services & Supply contract in 2004. This agreement allows all federal, state, and local government agencies to purchase SISCO products and services directly off the GSA Schedule relieving the buyer from going out to bid.

SISCO's success is such that its' A-PASS® and FAST-PASS® products have become synonymous in several markets with IM needs. Our IM systems enjoy multiple product patents and trademarks. And customers love that they are highly sophisticated yet simple to use products, with available complimentary security solutions, and critically acclaimed customer service, all of which serve to differentiate us from competitors. Another feature that our customers appreciate is that all of SISCO's software platforms are designed to be hardware agnostic, so they are interoperable with pre-existing customer hardware and database systems - an important part of our value proposition.





Additionally, SISCO's platforms are:

- Scalable within each market sector;
- Capable of capturing and storing digital images;
- Fully biometrics-capable;
- Provide surety of identity recognition:
- Allow ID document generation in seconds: and.
- Are capable of cross-matching persons against multiple identification databases, including US Government Watch Lists.

This 'engineered flexibility' makes it simple to fit our products into numerous vertical markets. In addition to these unique features, SISCO products include engineered simplicity in: installation; training; component replacements; upgrades: long-term maintenance agreements; and, technical support. SISCO's years of experience and client understanding are key

> elements in our well-documented customer satisfaction. We listen to our customers, which is why they stay

our customers.